

March 1, 2012

Re: Our experience with Green-Zip Partition System, a seamless demountable drywall

Intertec Construction, Inc. is considered by many to be one of Houston's premier interior general contractors. With that said we have a responsibility to our clients to provide state of the art products that are cost effective and lend themselves to green building.

12 years ago, one of the nation's Fortune 100 Companies with headquarters here in Houston, selected Intertec Construction, Inc. as their interior general contractor. In 2008 the "Green-Zip Tape Partition" system was introduced to our client and after a lengthy evaluation which included facility operation savings, huge tax benefits and LEED Certification, it became the building standard for their new twin office tower headquarter buildings.

Since 2008 they have experienced several hundred office reconfigurations. The remodel projects range from enlarging a single office due to a promotion to full floor reconfigurations.

All the benefits originally evaluated have proven themselves over and over again.

- 1. Reuse of materials- virtually all materials are reused including cut pieces which are used for top out of deck high walls.
- 2. <u>No inventory required</u> when new drywall is required there are many distributers available in the Houston area.
- 3. <u>No long lead times</u>- unlike pre-manufactured movable walls, there is no ordering special panels and waiting for several weeks for delivery.
- 4. Greatly reduced waste costs- we recently remodeled a ½ floor and the entire project did not even use 1 dumpster and almost all of the debris was other trades.
- 5. <u>Labor savings</u>- no more loading up trash buggies, waiting for freight elevators, emptying the buggies, waiting for elevators to return with empty buggies.
- 6. <u>No overtime</u>- labor costs have been further reduced by virtually eliminating overtime or after hours work.
- 7. <u>Maximum Employee Production/Profits</u>-Areas have been remodeled during regular business hours while people work undisturbed 10' to 15' away from the construction area. This is perhaps the most valuable advantage as normal drywall must be demolished with sledge hammers and saws which is very disruptive to the occupants
- 8. <u>LEED Gold Certification</u>- for the entire project.

Having being involved in the construction industry for over 35 years, one rarely sees innovations in tried and true systems such as drywall. The Green-Zip Tape Partition system provides several innovations which makes us proud to install the Green-Zip Tape Partition system.

Should you have any questions please feel free to contact me.

Sincerely Mark Kinsella President